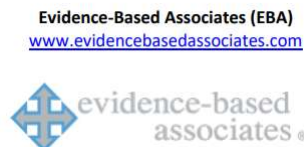


## Workforce Coordination Intent to Negotiate (ITN)

Invitation to Negotiate ITN # 1-AMI-VA-0822  
 Invitation to Negotiate ITN # 1-EBA-VA-0822

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Issued By:



On Behalf Of:



[www.djj.virginia.gov](http://www.djj.virginia.gov)

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**Pre-Proposal Conference**  
 September 8, 2022

### **AGENDA**

Welcome and Purpose  
 Overview of the ITN  
 Question and Answer Session  
 Next Steps / Upcoming Dates

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### OVERVIEW (RSC Model):

- On behalf of the VADJJ, the Regional Service Coordinators (RSCs), AMIkids Virginia (AMI) and Evidence-Based Associates (EBA), seek to establish contracts with multiple community-based provider organizations to support wraparound "education to employment" Workforce Coordination services for youth under DJJ supervision. VADJJ's balanced approach focuses on public safety, accountability, and competency development.
- Beginning in October 2016, VADJJ contracted with AMI and EBA to coordinate services statewide through what has come to be known as the Regional Service Coordination (RSC) model of service delivery.
- AMI EBA select and sub-contract with a network of public and private provider agencies to serve a range of clinical and non-clinical community-based and residential services.

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### OVERVIEW (The Solicitation):

- This initiative is to connect older youth on probation & parole to training opportunities leading to sustainable, long-term career prospects.
- In response to the increased demand for trade jobs in the workforce, DJJ is expanding opportunities within our correctional centers to develop well trained, industry certified workers. DJJ is planning to offer entry level certifications in the areas of Plumbing, HVAC, and Electrical.
- Youth committed to DJJ mature into young adults while committed. DJJ seeks to provide opportunities to prepare youth for a seamless transition, but the length of some programs and/or program requirements, may not allow a youth to complete the program prior to the end of their direct care length of stay. Our goal is to fill that gap by collaborating with organizations to develop wraparound support to youth as they seek to complete job training and educational programs that lead to long-term career plans within the community.

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### OVERVIEW (Our Population):

- The VADJJ Data Resource Guide (DRG) is an annual publication that provides an overview of DJJ, highlighting fiscal year data.
- The fiscal year 2021 DRG includes these population statistics for committed, paroled, and probation placed youth:
  - 207 youth were released from direct care
  - 82% of youth released from direct care were released to parole
  - Of the youth placed on parole supervision, 75% were age 17+
  - The average length of stay for all youth released was 18.2 months
  - 1,510 youth were under probation supervision
  - The average age of youth on probation placement was 16.3 years
  - The average length of stay (LOS) on probation was 13.3 months

The full DRG can be found on the VDJJ website or by visiting the following link: <https://www.djj.virginia.gov/pages/about-djj/drg.htm>.

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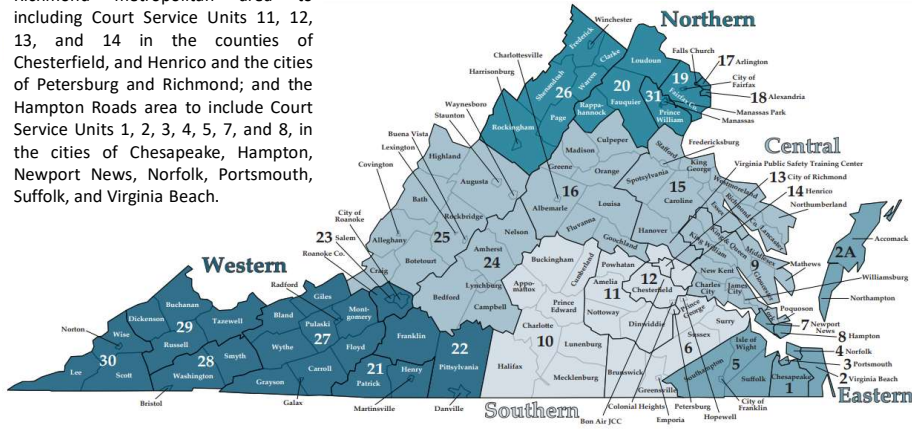
## Virginia Department of Juvenile Justice Administrative Regions

### Court Service Units By Region

Central	Eastern	Northern	Southern	Western
CSUs: 9, 15, 16, 24, 25	CSUs: 1, 2, 2A, 3, 4, 5, 7, 8	CSUs: 17, 18, 19, 20, 26, 31	CSUs: 6, 10, 11, 12, 13, 14	CSUs: 21, 22, 23, 27, 28, 29, 30

#### Priority Areas:

Richmond metropolitan area to including Court Service Units 11, 12, 13, and 14 in the counties of Chesterfield, and Henrico and the cities of Petersburg and Richmond; and the Hampton Roads area to include Court Service Units 1, 2, 3, 4, 5, 7, and 8, in the cities of Chesapeake, Hampton, Newport News, Norfolk, Portsmouth, Suffolk, and Virginia Beach.



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**Question 1:**

It appears that the solicitation was published on behalf of DJJ by two different Regional Service Coordination companies, AMIkids and EBA. If I am proposing to provide services statewide, do I need to submit more than one application?

**Question 2:**

What is the anticipated number of youth, eligible for workforce services, to be referred in the Western Region?

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**Question 3:**

What is the typical service dosage approved for services/week?

**Question 4:**

Is current or prior experience as a DJJ provider required?

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**Question 5:**

Can a provider propose a pre-employment program that includes interactive virtual programming?

**Question 6:**

Do you anticipate having any degree requirements or credentialing requirements for contracted individuals/participants?

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**Question 7:**

Do you have any input about the specific types of workforce coordination services that would be prioritized in each community/locality?

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**Question 8:**

My company is considering applying under the solicitation. What we are proposing might not exactly fit in the category of Workforce Coordination but the service increases job readiness by working on soft skills and focusing on job seeking and job keeping. Is that something you are looking for?

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**Question 9:**

Is the service "job coaching" something that could be proposed as part of this solicitation??

**Question 10:**

How does this ITN impact current services contracted through the RSC Model that might fall under the category of Workforce Development and/or Job Readiness?

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### Question 11:

If my proposal is selected and my company is awarded a contract, is it for a specific amount of money or number of referrals? Will I receive the funds at the beginning of the contract period to hire staff and make business purchases?

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### Question & Answer Session

Place final questions in the chat window.

Include:

Name | Agency | Question

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### **Next Steps / Upcoming Dates:**

August 19, 2022 - Distribution of the ITN

September 8, 2022 - Virtual Pre-Proposal Meeting

### **September 14, 2022 - Final Questions & Answers Posted**

- [www.amikidsvirginia.org](http://www.amikidsvirginia.org) (under NEWS tab)
- <https://evidencebasedassociates.com/virginia-service-coordination/>

### **October 12, 2022 - Deadline / Proposals Due**

October 21, 2022 - Finalists Selected

October 25, 2022 - Award recipients Announced

Nov 1 – 15, 2022 - Contract Commencement

Nov 1 – 15, 2022 - Implementation